

Workshop Agenda

Better Connected, Better Decisions: Defending Resilience Investments

Opening Address

12:30 PM – 12:50 PM | 20 mins

Shifting from Spend to Impact: Integrated Planning for Grid Resilience

Themes

- **The Northeast reality:** Across the Northeast, utilities face more severe storms, rising community scrutiny, and rapid load growth, all while keeping power affordable. Every program must now definitively demonstrate its impact: where it reduces risk, at what cost, and with what results.
- **Building a unified picture of risk:** Utilities often have plenty of data, but disconnected systems make it difficult to measure impact, set priorities and defend those decisions. Utilities that can see across teams and systems can not only understand risk, but build clear plans to act on it and a verified record of work completed.
- **Driving action:** Connecting these systems makes predictions smarter and work more quantifiable—shifting utility metrics from “*How much are we spending?*” to “*How much risk are we reducing for every dollar spent?*”

Speakers: Overstory OR Utility Exec

Panel: Lessons from Utility Leaders

12:50 PM – 1:30 PM | 40 mins

Driving Efficiency Across Programs

Utility leaders explore how they're driving efficiency across programs, implementing more data-driven planning, and building evidence that supports every conversation with regulators and stakeholders.

Speakers: Utilities

Moderator: Greg

Operational Roundtables

1:30 PM – 3:30 PM | 2 hours (two 1-hour rotations)

Attendees participate in two sequential 1-hour interactive rotation blocks. Each table is facilitated by tech partners and utility leads.

Rotation 1 | 1:30 PM – 2:30 PM | Choose Option A or Option B

Option A: Vegetation Management Better budgets & contractor auditing	Option B: Asset Planning The next generation of proactive maintenance
Facilitators: Overstory (Greg) + Fulcrum + National Grid / AEP TX	Facilitators: eSmart Systems + Utility Lead
Key Takeaways & Discussion • Capturing standardized digital evidence from field crews to audit contractor performance, verify completed work, and compare cost per unit. • Linking vegetation conditions to outage history to prove risk reduction per mile for rate cases. • Shifting from cycle-based trimming to risk-based prioritization using current, network-wide vegetation data.	Key Takeaways & Discussion • Moving beyond age-based asset replacement to condition- and health-index modeling. • Integrating inspection imagery and field records to target proactive repairs before failures occur. • Closing the data loop between field inspections and long-term capital planning systems.
Notes	Notes

Rotation 2 | 2:30 PM – 3:30 PM | Choose Option C or Option D

Option C: Storm Preparation Maximizing moments before a storm	Option D: Wildfire Mapping the most cost-effective mitigation strategies
Facilitators: Fulcrum + Overstory (Greg) + Utility Lead	Facilitators: Rhizome + Utility Lead
Key Takeaways & Discussion • Using forward-looking climate and weather risk models to prioritize	Key Takeaways & Discussion • Mapping hyper-local, high-risk corridors to deploy targeted,

- pre-storm hardening and crew staging. • Leveraging imagery and AI-assisted inspections for faster post-storm damage assessments and shorter restoration times. • Feeding outage, damage, and restoration records back into long-term asset and vegetation planning.	- cost-effective interventions. • Evaluating the ROI of covered conductors, enhanced reclosures, and aggressive clearing in high-vulnerability zones. • Building defensible risk-reduction proofs for regulatory and rate-case filings.
Notes “Everyone in this room has stood in a storm room at 2 a.m. The question for this hour isn’t what you do during the storm. It’s two things: what you did in the weeks before, and how you proved both to the commission afterward. [UTILITY], you had a plan ahead of [last major storm]. What did it look like?” Questions: 1. Pre-storm: “When a forecast firms up, how early do you start calling for crews, and what decides where they go first? Is that a map, a list, or a gut call?” 2. “How are you tracking the pre-storm work you do so it’s recoverable? What does the file look like?” 3. Post-storm: “Walk us through justifying the recovery plan. What evidence did the regulator actually ask for, versus what you thought they’d ask for?”	Notes

Closing

3:30 PM – 4:00 PM | 30 mins

Workshop Readout: Themes, Takeaways, and the Path Forward

Speakers: All Tech Partners (Overstory, Rhizome, Fulcrum, eSmart Systems) + Utility Leads

- **Roundtable Readout:** Facilitators summarize the core best practices, debate points, and key takeaways generated from each of the four operational table rotations.
- **Regulatory & Data Synthesis:** Bringing together lessons on contractor auditing, work verification, and regulatory reporting into one clear framework.
- **Final Actionable Steps:** Clear accountabilities for how utilities can align teams, integrate tech stacks, and start measuring risk reduced per dollar spent.

Notes

One vendor will synthesize each roundtable discussion

Speaker	Title	Company	Themes
Greg White	Customer Analytics Director	Overstory	Storm prep, wildfire, asset, veg
Aditya Ranade	Director of Utility Solutions	Rhizome	Wildfire
TBD	TBD	eSmart	Asset
Jake Freivald	VP, Product Marketing	Fulcrum	Veg
Bert Stewart*	Manager, Vegetation Strategy	National Grid	Veg + Storm
Sarah Basham *	Lead Engineer for Climate Strategy	National Grid	Asset + Wildfire
Kyler Skinner	Reliability Engineer	AEP Texas	Veg
Taylor McKulla*	Manager - Vegetation Manager	Avangrid	Veg
<i>Jenny Pearce (not confirmed)*</i>	<i>VP, Integrated Operational Services</i>	<i>Avangrid</i>	
Greg Geller*	CEO	Stack Energy Consulting	Opening panel

*= panel